

**Port of Astoria
Profit & Loss Budget Performance
November 2009**

Avg 0.417

	Nov 09 YTD	Annual Budget	% of Budget	Variance Analysis
Income				
4000 · Rebilled Expenses	385,658.53	714,079.00	54.01%	
4100 · Dockage & Vessel Service	129,690.55	376,197.00	34.47%	Seasonal w/ cruise ships
4200 · Lease & Rental Income	819,376.48	2,272,600.00	36.06%	
4250 · Boatyard Revenues	101,714.15	175,000.00	58.12%	Seasonal
4300 · Marina Revenues	189,933.18	280,000.00	67.83%	Extended fishing season
4350 · Fuel Sales	546,045.35	925,000.00	59.03%	Extended fishing season
4400 · Equipment Rental Income	4,318.50	13,000.00	33.22%	
4999 · Other Income	13,166.37	443,500.00	2.97%	
5001 · Property Tax Revenues-Genl Fund	549,020.56	475,000.00	115.58%	Heavy Oct-Nov
5002 · Property Tax Revenues-Restrict	398,869.84	465,000.00	85.78%	Heavy Oct-Nov
5003 · Timber Tax Revenues	44,711.40	162,500.00	27.52%	
5004 · Other County Revenues	32,320.56	0.00	100.0%	County land sales
5010 · Grants	546,677.74	7,359,900.00	7.43%	
5020 · Loans	37,319.42	5,220,000.00	0.72%	
5505 · Finance Charges	230.04	0.00	100.0%	
5510 · Interest Income	9,398.41	20,000.00	46.99%	
Total Income	3,808,451.08	18,901,776.00	20.15%	
Expense				
6000 · Salary & Wages	458,570.33	1,313,405.00	34.92%	
6042 · Longshore Labor	29,385.34	75,000.00	39.18%	Seasonal w/ cruise ships
6081 · Payroll Taxes	36,095.44	106,847.00	33.78%	
6082 · Health & Welfare	131,692.17	323,330.00	40.73%	
6083 · Pension	40,010.18	87,594.00	45.68%	
6094 · Workers Compensation	17,002.59	56,113.00	30.3%	
6130 · Insurance Expense	64,058.44	175,500.00	36.5%	
6151 · DSL Land Rent	45,129.25	142,000.00	31.78%	
6161 · Outside Services	87,490.84	144,000.00	60.76%	
6167 · Janitorial Services	7,126.00	18,200.00	39.15%	
6168 · Coveralls/ Uniforms	3,241.80	4,700.00	68.97%	Contract problem
6170 · Computer Expenses	3,803.57	0.00	100.0%	New category not budgeted
6202 · Repairs and Maintenance	6,497.74	4,000.00	162.44%	Storm repairs to auto in Hangar D10 = \$1400, Current Design hangar repairs \$2600
6210 · Operating Materials & Supplies	61,249.92	217,150.00	28.21%	Tools formerly incl in this category
6213 · MAP Fund Expenses	388.18	0.00	100.0%	New category not budgeted
6215 · Dredge Parts & Supplies	17,306.58	25,000.00	69.23%	In water window Nov-Mar

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6216 · Tools & Equipment	8,413.96	0.00	100.0%	New category not budgeted
6261 · Fuel & Oil for Resale	372,951.59	575,000.00	64.86%	Extended fishing season
6262 · Fuel & Oil	9,836.98	36,400.00	27.03%	
6263 · Fuel & Oil Dredge	0	30,000.00	0.0%	Nov-Mar
6271 · Equipment Rental Expenses	10,780.94	9,600.00	112.3%	Tractor & mower rental at airport \$3500, Bergerson crane \$2600
6301 · Office Supplies	5,587.06	7,850.00	71.17%	
6302 · Postage & Shipping	1,467.88	4,500.00	32.62%	
6303 · Bank & Credit Card Fees	15,899.84	8,000.00	198.75%	Marina charge cards for fuel
6304 · Printing	1,569.49	2,500.00	62.78%	
6305 · DFAS	914.25	0.00	100.0%	New category not budgeted
6401 · Utilities	231,548.23	644,750.00	35.91%	
6411 · Telephone Expense	12,084.14	20,700.00	58.38%	New phones for security
6421 · Permits & Licenses	9,157.54	24,400.00	37.53%	
6422 · Property & Other Taxes	2,536.24	16,500.00	15.37%	
6500 · Professional Fees	152,234.18	396,500.00	38.39%	
6512 · Advertising and Promotion	9,214.44	12,250.00	75.22%	Radio Sponsorship
6521 · Dues & Subscriptions	9,934.60	25,600.00	38.81%	
6530 · Commission Expenses	6,200.00	15,000.00	41.33%	
6531 · Travel Expense	6,069.17	22,300.00	27.22%	
6532 · Meals and Entertainment	2,465.26	7,050.00	34.97%	
6533 · Cruise Ship Expenses	6,908.14	40,000.00	17.27%	Seasonal w/ cruise ships
6534 · Trade Show & Conventions	7,575.00	10,500.00	72.14%	
6536 · Travel Washington DC	0.00	3,000.00	0.0%	
6539 · Staff Meetings & Mileage	1,918.15	9,650.00	19.88%	
6541 · Miscellaneous	348.12	1,500.00	23.21%	
6710 · Rent Expense	35,346.85	25,000.00	141.39%	Tongue Point Lease
6800 · Capital Projects	669,755.10	12,917,000.00	5.19%	
7000 · Interest Expense	693,824.22	753,048.00	92.14%	Most debt due Nov/Dec
7500 · Principal Expense	753,895.86	886,060.00	85.08%	Most debt due Nov/Dec
7999 · Bad Debt	2,887.81	10,000.00	28.88%	
9191 · Intercompany Transfer - General	0.00	0.00	0.0%	
9198 · Intercompany Transfer- BIR Fund	0.00	0.00	0.0%	
Total Expense	4,050,373.41	19,207,497.00	21.09%	
Net Income	<u><u>-241,922.33</u></u>			